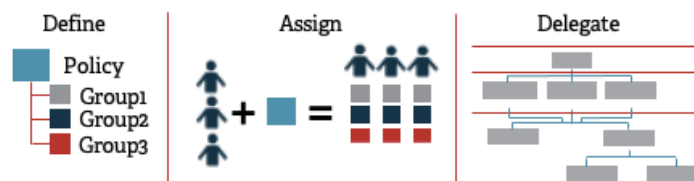


The Economics of Workforce Change

Change is Expensive - Recent industry statistics indicate that your workforce, including employees and contract staff, has a turnover rate of 30% per year. This includes turnover related to hiring, firing, and role changes. Each change requires a switch in access, meaning a security authorization.

Changing Authorizations is Complicated - Granting access has many steps and is often highly manual. Imagine what is involved in granting access to VPNs, Firewalls, Windows Folders, Portals, and applications like SAP and Workday. IT is tasked with carrying out these security changes, which often requires managing dozens of access rules for each request. End user security authorization is time consuming and tedious. Most importantly, only a few of your best, highly paid, tech staff know the relevant details about what's involved to authorize access.

A Step Change - Enter Attain Insight Security 4X (S4X). The software is designed to streamline the authorization process by allowing IT to create "security policies" and allowing the business to make security changes in a controlled manner. Auditing and automation are built-in, eliminating the need to manually maintain audit records with each and every change. S4X's Define, Assign, and Delegate process streamlines the authorization process by 90% or more.



Looking Back & Ahead - For the last 40 years, IT has solved problems by having stakeholders submit change requests which are captured in a ticketing system. A flurry of emails follow. Rework is often required. Finally, the requests get solved. In the next 40 years, these types of issues will be solved through automation and BOTs with instant logging. Former processes will be replaced with highly efficient processes.

The Economics

Reducing the cost per ticket is a key metric in most IT organizations. S4X will transform your current processes and will save you time and money on day one.

Description	Cost Today	S4X-based Process
# of employees	10,000	10,000
Turnover Rate	30%	30%
Rework factor	25%	10%
# of Tickets	3,750	3,300
# of Actions Per Ticket	4	2
Total Number of Actions	15,000	6,600
Time to address each action (min)	15	5
Conversion factor (min to hours)	0.0167	0.0167
Total Time (hours)	3,750	550
Labor Rate (\$/hour)	80	80
Total (\$)	300,000	44,000
Cost Per Ticket (\$/ticket)	80.0	13.3

Your organization will have different numbers, but the underlying calculations will be similar.

If you would like to know more about how S4X can transform your end user authorization processes, please visit us at www.attaininsight.com/security-4x or contact:

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